

## Transaction References



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**Joint Venture for DFCC & DMRC Projects**

USD 620 MILLION

AFII acted as Advisors to Unity Infra Projects Limited for identification of a suitable Joint Venture Partner, negotiation, development of the workable financial model and capital structure between the Partners followed by legal documentation. AFII also carried out the Project Viability Study for Bid Valuation on behalf of the Client.



## Joint Venture for DFCC Projects

USD 500 MILLION

AFII acted as Advisors to Gulsan Construction, Turkey for identification of a suitable Joint Venture Partner, negotiation, development of the workable financial model and capital structure between the Partners followed by legal documentation. AFII also carried out the Project Viability Study for Bid Valuation on behalf of the Client.



## Indo Belgium Cooperation for Railway Station Redevelopment in India

[Print](#)

Press Information Bureau  
Government of India  
Ministry of Railways

02 August 2012 17:13 IST

### India and Belgium Sign MOU for Development & Modernization of Railway Sector MOU to Focus Especially on Development of Railway Stations to International Standards

A Memorandum of Understanding (MOU) was signed by the visiting Deputy Prime Minister & Minister for Foreign Affairs, Foreign Trade and European Affairs of Belgium, Mr. Didier Reynders and the Union Minister of Railways of India Shri Mikal Roy on bilateral co-operation for the effective development and modernization of railway sector of both the countries, here today. In pursuance of the Vision 2020 document promulgated by the then Minister for Railways, Manmohan Bhasin, for modernization and development of major Railway Stations as vibrant centres of the life of cities for commerce, entertainment and social space, Indian Railways has identified stations for development to the international standards and signing of this MOU will especially focus in this direction.

Speaking on the occasion, Shri Mikal Roy said that the MOU will usher in a new era of cooperation between two countries for effective development and modernization in Railway sector. He said that both Indian and Belgian Railways will benefit with mutual consultation and exchange of information services on development and modernization of railway stations.

Shri Mikal Roy further said that knowledge sharing on design and current practices in the field of Railway Infrastructure and deployment of specialists and experts in areas of mutual interests will boost the ties between the two countries further. He said that Belgian Government owned companies, namely Euro Station and Intermat, have vast experience in field of development of stations in and outside Belgium. These companies have extensive expertise in transforming historical railway stations into the modern international terminals and the expertise gained by them can be gainfully employed in India after suitable adaptation to Indian conditions.

Shri Mikal Roy informed that both the countries have agreed to form Steering and Working Groups consisting of experts to determine and define detailed scope and modalities of the activities and projects to be undertaken by both the countries for mutual benefit. Shri Mikal Roy said that he is directing these groups to start working immediately and come up with workable recommendations. Shri Mikal Roy hoped that the cooperation between Indian and Belgian Railways reaches a new high with the signing of this MOU.

Speaking on the occasion, the Belgian Deputy Prime Minister & Minister for Foreign Affairs, Foreign Trade and European Affairs of Belgium, Mr. Didier Reynders said that the size of Indian Railway sector is truly impressive. He said the developments and opportunities in this sector are equally impressive in view of the vision and ambitions of the Indian Government. He pointed out that Indian Railway sector is a focus sector of Belgium economic diplomacy.

Referring to the existing Belgium involvement in Indian Railway sector, Mr. Didier Reynders said that several Belgium or Belgium-based companies are already firmly present in India and their activities range from the fastening and coating of rails to the delivery of parts for the train construction and software for safety and network management. Referring to today's MOU, Mr. Didier Reynders said that this initiative will kick start Belgium cooperation for the development of world class railway stations in India. He expressed the hope that it will be a fruitful and long standing partnership. He also outlined the economic and commercial potential of Belgium and elaborated about the well developed Railway network of Belgium.

In his welcome address, Shri Vinay Mittal, Chairman Railway Board (India) said that with the signing of this MOU, a new era of construction and exchange of technical and managerial information in relation to the modernisation of railway stations and commercialisation of rail exists around stations between the two countries will begin. Shri Mittal said that the rich experience of the Belgian Railway companies will boost Indian Railways' endeavours in modernising and upgrading its stations. He said that under this MOU, the areas of cooperation among others shall also include carrying out joint research and training programmes.

The Minister of State for Indian Railways, Shri K. H. Munivappa was also especially present on the occasion.

CEO of Euro Innostrat/Burstonator Mr. Herwig Prossnitz also spoke on the occasion. Also present on the occasion were Board Members and senior officials of Indian Railways and Ambassador of Belgium to India Mr. Pier Vanden among others.

(Photographs are available at [pib.aic.in](#))

AKSHK/LK/TR

Phase 1 – EUR 5 BILLION

AFII acted as Advisors to Belgium Railways for development and negotiation of cooperation model, financing structure, and legal documentation.

This Transaction was  
Jointly Advised by  
AFII LEGAL LLP





सत्यमेव जयते  
Government of Rajasthan



PHED  
Rajasthan

## Indo Israel Cooperation for Development of Water Recycling & Improvement Projects in State of Rajasthan

ISRAEL  
IN INDIA



CM and Israeli delegation release a booklet at the International seminar in Jaipur.

### FERTIGATION & AUTOMATION TECHNIQUE SUITABLE FOR ENHANCING FARM EFFICIENCY

An international seminar-cum training for farmers on the technique of fertigation automation that provides cost effective manner of enhancing farm efficiency, was held in Jaipur on August 13-14.

International experts from Israel and experts from five states of India, along with some progressive farmers from the state, attended the event that was inaugurated by Chief Minister Ashok Gehlot. A Memorandum of Understanding (MoU) was signed between Rajasthan Government and Mekorot, the national water company of Israel Government for use of waste water.

Prof Uri Shani, former water commissioner of Israel's Water and Sewage Authority was the key speaker at the Seminar. He said Israel has developed a new technique, in which sensors will be put near the roots of the plants, which will assess the quantity of water and the required nutrient for the plant.

Shani emphasized the need for efficiency to address increasing demand of agriculture products. Jaipur has been chosen as the pilot district for using treated sewage water to grow vegetables employing Israel techniques of farming. Gehlot and Israeli delegates released a book about the modern technique on irrigation and fertigation at the seminar.

AFII acted as Advisors to Mekorot, Israel for development and negotiation of cooperation model, financing structure, and legal documentation.



GRUPO SANJOSE

### Joint Venture for NHAI Projects

LUCKNOW RAIBARIELLY	NHAI	USD 130 MILLION	DBFOT (ANNUITY)
HOSPET-CHITRADURGA SECTION	NHAI	USD 175 MILLION	BOT (TOLL)
OBEDULLAGANJ BETUL	NHAI	USD 190 MILLION	BOT (TOLL)
LUCKNOW SULTANPUR	NHAI	USD 170 MILLION	DBFOT (TOLL)
RAEBARELI TO JAUNPUR SECTION	NHAI	USD 125 MILLION	DBFOT (ANNUITY)
SIX LANING OF VUAYWADA – GUNDUGOLANU SECTION OF NH-5	NHAI	USD 290 MILLION	DBFOT (TOLL)
PATNA –BAKUR STRETCH OF NH-30	NHAI	USD 190 MILLION	BOT (TOLL)
PATIALA SANGRUR BARNALA BHATINDA SECTION	PUNJAB PWD	USD 272 MILLION	DBFOT (TOLL)
RAMBAN TO BANIHAL SECTION- J&K	NHAI	USD 220 MILLION	BOT (ANNUITY)
UDHAMPUR TO RAMBAN SECTION- J&K	NHAI	USD 225 MILLION	BOT (ANNUITY)

AFII acted as Advisors to Unity Infra Projects Limited for identification of a suitable Joint Venture Partner, negotiation and legal documentation. AFII also carried out the Project Viability Study for Bid Valuation on behalf of the Client.



## Indo Israel Cooperation for Development of Water Recycling & Improvement Projects in State of Haryana

### Haryana Govt and Israel Company sign MoU

by Haryananevswire  
CHANDIGARH, FEB 26

The Haryana Government today signed a Memorandum of Understanding (MoU) with Mekorot Development and Enterprises Ltd., a Government of Israel Company for Joint Development of Dual Pipeline Project in order to re-use and recycle sewage water after treatment with dual piping system.

The MoU was signed by Additional Chief Secretary, Public Health and Engineering Department, Mr Sarban Singh on behalf of the state and Indian representative of the Company, Dr Mahesh Gandhi on behalf of the Mekorot Development and Enterprises Ltd in the presence of Haryana Chief Minister, Mr Bhupinder Singh Hooda and Public Health Engineering Minister, Mrs Kiran Choudhry and Mr Puneet Thakur, Mr. Gaurav Singh and Ms Kirti Gulati, all representatives of the Company. The Principal Secretaries to Chief Minister, Mr S.S. Dhillon and Dr K. K. Khandelwal and Additional Principal Secretary to Chief Minister, Mr Shiv Raman Gaur were also present on the occasion.

MEKOROT is a subsidiary of MEKOROT Water Company responsible for managing water and related assets and issues throughout Israel and is a Government of Israel Company. The MEKOROT has extensive know-how, experience, capability and expertise in the management, operation and execution of water and waste water projects.

The drinking water is used for industrial purposes and also for irrigating lawns in developed areas. In order to conserve the water, it should be treated to the extent that it is fit for use for industrial purposes and for irrigating lawns.

Haryana Government has nominated Public Health Engineering Department (PHED) as Nodal Agency to rejuvenate and remodel the existing water supply system in the State of Haryana by upgradation of the existing water supply infrastructure by introducing "Dual Pipeline System" in the State of Haryana.

Mekorot Development and Enterprise Ltd. (MEKOROT) has extensive know-how, experience, capability and expertise in the management, operation and execution of water projects and has developed a high level of expertise in water resources management, water supply systems, micro-irrigation, desalination (seawater and brackish water), municipal water management, wastewater treatment and the like.

The purpose of the MOU is to formalize the cooperative relationship between nodal Agency (PHED) and MEKOROT in order to effectively address issues pertaining to reuse of wastewater for industrial, agriculture and residential use, upgradation of basic water supply infrastructure, or any other potential area of cooperation that may be required by PHED from time to time

AFII acted as Advisors to Mekorot, Israel for development and negotiation of cooperation model, financing structure, and legal documentation.

This Transaction was  
Jointly Advised by  
AFII LEGAL LLP





GRUPO SANJOSE



## Joint Venture for JAIPUR Ring Road Project

### Spanish-Indian Consortium signs Concession for Jaipur Ring Road

*Sanjose Supreme Tollways Development Private Limited has signed the Concession Agreement with JDA for the Rs. 1100 crore Jaipur Ring Road project. AFII Corporate Advisors Limited & AFII Legal advised the lead member - Constructora San Jose, S.A. on the project.*

New Delhi, Delhi, June 26, 2011 [India PRWire](#) – **AFII Corporate Advisors Ltd.**, a boutique investment bank focussed on advising Indian & Foreign Infrastructure Companies on mega projects, has announced that its client has successfully signed the Concession Agreement with the Jaipur Development Authority (JDA) for the 47-km long Jaipur Ring Road project.

According to a spokesman of AFII, the Concessionaire - Sanjose Supreme Tollways Development Private Limited, a JV between Mumbai based infrastructure company, Supreme Infrastructure India Limited, and Spanish infrastructure bigwig Constructora San Jose, S.A., signed the agreement at the JDA office in Jaipur late last evening. The concession period for the project is 28 years, including a 3 year construction period. The estimated cost of the project is Rs.11 Billion.

AFII is advising Constructora San Jose, S.A. on the project, while its integrated law firm, **AFII Legal** has been responsible for various agreements between the JV partners leading to the successful conclusion of the Concession Agreement with JDA. Constructora San Jose, S.A. is the lead member in the project holding a majority equity stake in the SPV. The financial closure for the project, as confirmed to AFII by their client, is expected to be achieved in 30 days.

... ..



AFII acted as  
Advisors to Sanjose  
India for negotiation  
and legal  
documentation  
leading to the  
Concession  
Agreement.





**Joint Venture For Bidding &  
Development Of Desalination  
Projects**

USD 150 MILLION

AFII acted as  
Advisors to  
Mekorot, Israel for  
development and  
negotiation of  
cooperation model,  
financing structure,  
and legal  
documentation.



**Joint Venture For Planning &  
Development Of  
Underground Coal Mines  
in India**

AFII acted as  
Advisors to Indu  
Projects Limited for  
development and  
negotiation of  
cooperation model,  
and legal  
documentation.



**Joint Venture For Bidding &  
Development & Operation Of  
Wastewater Treatment Plants**

USD 100 MILLION & USD 60 MILLION

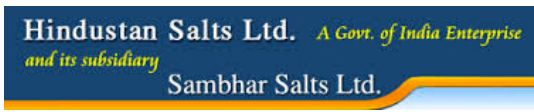
AFII acted as  
Advisors to  
Mekorot, Israel for  
development and  
negotiation of  
cooperation model,  
financing structure,  
and legal  
documentation.



**Joint Venture For Bidding &  
Development & Operation Of  
WATER SUPPLY PROJECT**

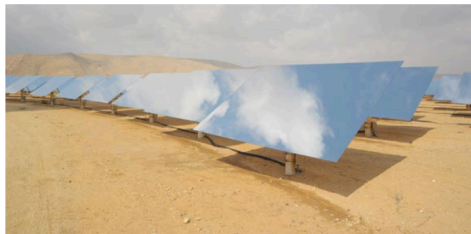
USD 100 MILLION

AFII acted as  
Advisors to  
Mekorot, Israel for  
development and  
negotiation of  
cooperation model,  
financing structure,  
and legal  
documentation.



### Indo Israel Cooperation for Development of 8000Mw Solar Power Projects

IEC to advise Indian co on solar fields



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Hindustan Salt is building a 8,000 megawatt field in Gujarat.

Israel Electric Corporation (IEC) (TASE: ELEC.B22) will provide consulting services to an Indian government company is developing and building a solar field supplying 8,000 megawatts in Gujarat, India. This venture, is it gets off the ground, will be far larger than the solar fields built to date in Israel. The largest solar field in Israel has produces 55 megawatts. In March, IEC signed a memorandum of understanding (MOU) with the government company Hindustan Salt and its subsidiary, for IEC to share its expertise in the development and deployment of the project, subject to the results of the feasibility study.

AFII acted as Advisors to Israel Electric for development and negotiation of cooperation model, financing structure, and legal documentation.



**Technical Collaboration & Financial Advisory  
Services for 660Mw x 3  
Super Critical Thermal Power Projects**

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*Consultancy And Studies Performed for External Clients*

We provide studies, research papers, reports and consultancy to our customers and leading institutions. Our employees include some of the leading experts in the world for power plant industry, engineering processes and environmental consultancy.

3 x 660 MW Coal Power Plants

Client: **Bajaj Infrastructure Development Company Ltd. (BIDCO)**

Integration Services (Consultancy for Owner Engineer) in fields of design, construction and start-up for three coals fired, 660 MW each, super-critical power stations in Lalitpur (central India).

Completion date – 2016 (ongoing project)

AFII acted as Advisors to Israel Electric for development and negotiation of cooperation model and to Bajaj Hindustan Limited for financing structure, and legal documentation.



**Joint Venture for  
Station Redevelopment Engineering & Services**

**India and Belgium Sign Agreements for Railway Station  
Redevelopment in India**

*Euro Station NV and Euro Immo Star NV, companies from the Belgium Railway Group, have entered into a MoU with RITES, India for Railway Station redevelopment projects in India*

New Delhi, Delhi, April 1, 2010 /[India PRwire](#)/ -- Euro Station NV and Euro Immo Star NV, companies from the Belgium Railway Group have entered into a MoU with RITES, India for Railway Station redevelopment projects in India.

Euro Station has exclusive experience in redevelopment and asset valorization of Rail Estate with extensive design, planning, capitalization and development experience for Rail Infrastructure. Euro Station NV has studied the New Delhi and Mumbai Central Rail Stations where it believes it would have an edge on other planning, design and support companies.

A high level delegation from the two companies that accompanied the economic mission of HRH Prince of Belgium also met senior officials of Indian Railways to present their perspective on railway station redevelopment in India. The unique approach of Euro Station gives equal weightage to Rail Infra, development of Real Estate, intermodality and accessibility issues in station redevelopment and considers it a social asset as much as the nucleus of a city's mobility system.

AFII acted as  
Advisors to  
EuroStation for  
development and  
negotiation of  
cooperation model,  
and legal  
documentation.



To seek a Proposal from us in Confidence on how we can help you,  
please write to us on

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